

# NEWS

from The Willows

Summer 2010

www.thewillowsct.com

## VW Homes Helps BIG GREEN Team Raise \$7000 for Relay for Life

Dear VW Homes,

Thank you for your very generous donation and support to BIG GREEN and Relay for Life. We really appreciate the use of the model home for our tag sale and the newspaper write-ups that you do. Because of your support and generosity you helped BIG GREEN raise \$7,000 this year! Together we are making a difference in the fight against cancer.

Thank You,

Sandy Comeau, BIG GREEN - Captain



**WILLIAM RAVEIS**  
NEW HOMES

New England's Largest Family-Owned Real Estate Company

## Front Yard Barbecue at New Birch Model

Everyone had a great time at the June barbecue held in the front yard of the charming Birch model on Twin Pines Drive at The Willows.



"It's perfect here because there are so many young kids," said one mother, who also loves the easy commute to her job at Yale. Two couples, who will be living next door to one another, met for the first time, and each was expecting their first baby. One expectant Mom delivered a boy two weeks after the barbecue, and the other delivered a little girl a couple of weeks later.

Tammy and Matt were checking out the progress of their house across the street.

"We've wanted to move to The Willows since it opened," Tammy told a neighbor at the picnic. "We put our home on the market in March, and with the low interest rates, it sold in three weeks."

Bob Wiedenmann set up his grill outside the two car garage of the Birch model, and when neighbors weren't eating or chatting, they could cool off in the two story Great Room. There was always someone exploring the gourmet cherry kitchen or first floor master suite, and the over \$35,000 in upgrades and savings offered in this quick occupancy, three bedroom, three bath Craftsman style home. The Birch is priced at \$479,000.

## Forecasting For Real Estate Wealth: Strategies For Outperforming Any Real Estate Market

Real estate trend expert and author, Ed Ross says, "The rewards for knowing when and what to buy are tremendous". Economists are in agreement that we have hit the bottom of the real estate market. In Connecticut, home prices have been rising and interest rates are the lowest on record.

According to builder, Bob Wiedenmann, "A multitude of factors make it right for homebuyers to purchase at The Willows. Every Energy Star home is 30% more efficient than typical new construction, and we stand behind our homes by extending a two-year warranty to our homebuyers, which is twice the norm. What's more, there is very little new construction being built in Wallingford."

**The Willows is outperforming the market.**

VW Homes has taken a record 18 contracts at The Willows since the New Year. Phase III just opened, and there are three homes under contract. One recent homeowner had this to say about her experience.

*"One of my favorite things about building our home at The Willows was the fact that the house is move-in ready. It comes with landscaping, a paved driveway, a walkway, even bathroom mirrors and accessories . . . I swore I would never build again after our last experience, but your subdivision does things in such a complete, non-stressful way, that I actually liked the idea of building again. So, thank you, and perhaps that is the reason that your company is doing so well, while others are not."* - Jennifer



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Open House Hours- Thurs.-Sun. 12-4 PM



CT Reg. #NHC.0012065 Brokers Welcome

VW Homes LLC - a collaborative effort of Sunwood Development & Verna Properties